

## Message Text

UNCLASSIFIED

PAGE 01 JIDDA 08768 241104Z  
ACTION NEA-10

INFO OCT-01 EUR-12 EB-08 ISO-00 /031 W  
-----010218 241106Z /14

R 240720Z DEC 77  
FM AMEMBASSY JIDDA  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 541  
AMEMBASSY ATHENS  
AMCONSUL DHAHRAN  
USLO RIYADH

UNCLAS JIDDA 8768

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BTIO, SA  
SUBJ: SPECIAL TRADE OPPORTUNITY AND FOREIGN BUYER ALERT: DATA  
STORAGE/RETRIEVAL SYSTEMS; SPECIAL HANDLING REQUESTED

1. SAUDI FIRM, COMPUTER ANALYSTS AND PROGRAMMERS (CAP),  
P.O. BOX 3966, RIYADH, SAUDI ARABIA, PHONE 33994, (TELEX  
ADDRESS C/O 40031 ADVISOR SJ ATTN: SAND), SEEKS CONTACT  
WITH U.S. FIRMS EXPERIENCED IN INSTALLING EQUIPMENT AND  
OPERATING COMPUTERIZED DATA RETRIEVAL SYSTEM FOR TELEPHONE  
COMPANY. CAP IS SUBSIDIARY OF SAUDI ARABIAN NATIONAL  
DEVELOPMENT CO., JIDDA (WTDR 02/77), OWNED BY INFLUENTIAL  
AND RESPECTED BATTERJEE FAMILY.

2. FIRM STATES IT HAS WON PPT CONTRACT TO INSTALL AND  
OPERATE "DIRECTORY INQUIRY SERVICE" FOR SAUDI TELEPHONE  
SYSTEM, WHICH CONSISTS OF COMPUTER STORAGE OF TELEPHONE  
NUMBERS AND SUBSCRIBERS'S NAMES. SYSTEM TO BE DESIGNED  
SO THAT TELEPHONE COMPANY INFORMATION OPERATORS CAN  
RETRIEVE INFORMATION CONCERNING TELEPHONE NUMBERS USING  
VISUAL DISPLAY TERMINALS WHICH FEED INTO COMPUTERIZED  
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DATA STORAGE SYSTEM.

3. ACCORDING TO FIRM, THIS CONTRACT IS NOT PART OF  
MULTIBILLION DOLLAR TELEPHONE SWITCHING CONTRACT RECENTLY  
AWARDED BY PTT TO PHILLIPS, ERICKSON AND BELL OF CANADA,  
BUT WILL BECOME INTEGRAL PART OF LETTER PROJECT.

4. FIRM ALSO NEGOTIATING ON SECOND PROJECT WITH SAUDI GOVERNMENT, CONSISTING OF COMPUTERIZED STORAGE AND RETRIVAL OF MICROFILM DATA.

5. U.S. FIRMS EXPERIENCED IN INSTALLING AND/OR OPERATING EITHER TYPE OF DATA PROCESSING SYSTEM SHOULD IMMEDIATELY CONTACT ADIL BATTERJEE AT ABOVE ADDRESS OR HIS BROTHER SOBHI BATTERJEE AT SAUDI ARABIAN NATIONAL DEVELOPMENT CO., P.O. BOX 2550, JIDDA, SAUDI ARABIA, PHONE 56208, 56961, 55960, CABLE: SAND JEDDAH.

6. ADIL BATTERJEE PLANS VISIT U.S. SECOND WEEK OF JANUARY 1978 TO MEET WITH U.S. FIRMS RESPONDING TO THIS NOTICE. WE WILL INFORM ETA WHEN INFORMATION AVAILABLE.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 24-Dec-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
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**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770481-0234  
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**Litigation History:**  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Handling Restrictions:** n/a  
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**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
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**Review Date:** 25-Feb-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 132333  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** SPECIAL TRADE OPPORTUNITY AND FOREIGN BUYER ALERT: DATA STORAGE/RETRIEVEAL SYSTEMS; SPECIAL HANDLING REQUESTED  
**TAGS:** BTIO, SA  
**To:** COM  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009